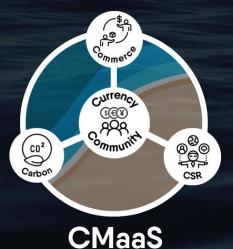


## What is Beach Collective?

A blue circular economy platform that provides Climate Market Infrastructure-as-a-Service (CMaaS) bringing together consumers, brands and causes across 3 core verticals: Commerce, CSR and Carbon which are underpinned by 2 horizontals: Currency and Community.



Climate Market Infrastructure-as-a-Service

## The Problem

Money is designed to incentivise greed and extraction while all the harm is **externalised** to the natural world.

The climate crisis is caused by **misaligned incentives** - there is huge gap between what our money values and what we value.

Climate discourse which focuses exclusively on governments and large corporates **disempowers individuals** by implying that their actions and choices make little difference.





## **Our Mission**



To unite the climate community in a **blue circular economy** where the health of our oceans is **internalised** into **every transaction**.

To **consciously redesign** financial and social systems so that **direct climate action**, by individuals or organisations, is **rewarded** and **incentivised**.

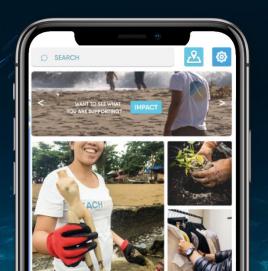
To **empower individuals** with the message that their actions and choices matter.

## **Our USPs**

- Commerce: We use existing payment needs to generate revenue for climate action without reducing the revenue the business receives
- CSR: we turn CSR spend into advertising, providing better Rol than alternatives both in terms of impact and visibility
- Carbon: using satellite imaging, blockchain, and open and closed data sets, companies can claim offsets with absolute confidence and total transparency



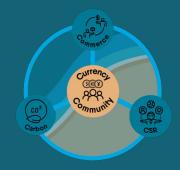




## Currency

**Beach Token** (\$BEACH) is a <u>smart currency</u> which **internalises** the health of our oceans into **every transaction**:

- Designed for everyday transactions
- Lower emissions and lower fees than card payments
- Redirects fees that would otherwise go to card companies to Clean Oceans and Blue Carbon Initiatives
- Web 2.0 and 3.0 compatible
- 100% transparency with transactions recorded on BNB Smart Chain (BSC)



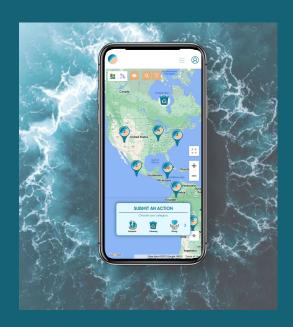
Payment Method	Fees	% to the planet	Emissions/ transaction
BEACH	1.5%	1%	0.008 W/h
VISA/MASTERCARD	Up to 3.15%	0%	1.78 W/h

# Community

**Beach Action** is a <u>social platform</u> which rewards direct climate action:

- Open-source, transparent map of direct climate action, powered by W3W
- Creates an incentive for anyone, anywhere to take action for our planet
- Real-world climate actions registered on the map are incentivized with financial (\$BEACH) and social (visibility, influence) rewards
- Powerful CSR and marketing tool





## Commerce

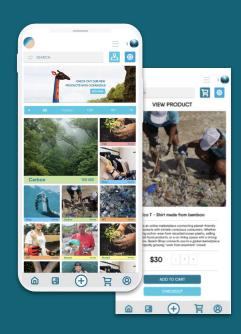
**Beach Shop** is an <u>online shop</u> for **planet-friendly** brands and products:

 Our 3% fee up to 5x lower than competitors majority goes to Clean Oceans and Blue Carbon

**Beach Pay** is a portal to send and receive **\$BEACH**:

- Low friction, low connectivity, low tech payments
- Used for real-world transactions in Beach Hubs where \$BEACH operates as a local currency in Philippines, Kakuma Refugee Camp in Kenya, with more planned





## **CSR**

**Beach CSR** turns companies' spend into effective marketing, advertising and PR:

- Innovative way to bring finance to the climate space
- Sponsor \$BEACH rewards aimed at key demographics or create bespoke CSR packages for as little as \$100.
- Via Beach Action, corporates have a permanent open-source record of their impact over time.
- Improves brand reputation with climate-conscious consumers.
- Better Rol both in terms of impact and visibility

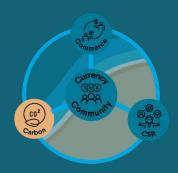




## Carbon

**Beach Carbon** is a tool enabling **indigenous stewards** and small communities to <u>issue carbon</u> <u>credits</u> as **Non-Fungible Tokens (NFTs)**:

- We democratize, decentralize and disintermediate carbon markets
- 95% of sale proceeds go directly to indigenous stewards
- Secondary market royalties create revenue from further trading
- Every tonne verified using satellite imaging, cross-checked across open and closed data sets and pinpointed on Beach Action





# Impact + Traction

- Actions registered in 50 countries
- Raised \$150,000 in transaction fees of \$BEACH
- Have won over \$50,000 in grants
- 150,000+ kgs of trash removed from the oceans
- Over **60,000 hectares** of rainforest committed
- 4000+ days of employment created
- 10 hectares mangroves restored in 3 countries
- Shop built out of recycled plastic



"Beach Collective has played a big part in giving us hope in these hard times that Lebanon is going through. Knowing there's someone who cares about our beaches, which is a big part of our culture and community, gives us hope that tomorrow will be better." – Jihad Hendawi, Lebanon

# **CMaaS Growth Strategy**

#### **Beach Action**

- \$BEACH rewards attract climate conscious users (individuals and NGOs)
- Brands attracted to **Beach Action** to raise their visibility and reputation with those users
- Brands market to those users and make sales = increased revenue opportunity for
   Commerce, CSR and Carbon

#### **Beach Hubs**

- Scale existing pilots in South East Asia, Africa and the Pacific to cover entire regions with a critical mass of shops, co-living spaces, restaurants etc. which accept \$BEACH as payment
- Revenue is ring-fenced for local Clean Oceans and Blue Carbon initiatives
- Beach Hubs become opportunity for selling CSR packages, plus minting Carbon NFTs

#### **Brands + Corporates**

- Build strategic partnerships with mission-aligned brands
- Build out **Beach Shop** for **planet-friendly** brands and products
- Brands who accept \$BEACH then have an incentive to spend it to avoid sell tax, creating further demand for CSR packages and Carbon NFTs

## Milestones

#### 3 months

CSR packages go live Beach Shop - 6k users per month

#### 9 months

Beach Pay - 3 Geo Clusters
Additional Seed Funding
Review

#### 18 months

Y2 Carbon - 15k hectares / 5.4m Tonnage Y2 Beach Pay - 12 Geo Clusters Y2 Beach Widget - 42 Brands

1

2

3

4

5

6

#### 6 months

Carbon - 5k hectares / 1.8m Tonnage

#### 15 months

Beach Widget - 30 Brands
Y2 CSR - \$60k packages per month
Y2 Beach Shop - 9k users per month

#### 24 months+

Y3 CSR - \$2.2m p.a. Y3 Beach Shop - \$1.9m p.a. Y3 Carbon - \$13.9m p.a. Y3 Beach Pay - \$1.5m p.a. Y3 Beach Widget - \$498k p.a

Assuming \$500,000 investment in month 1

### **Tokenomics**

\$BEACH is designed to be used as a currency within the Beach Collective

#### **Trading \$BEACH for other currencies**

#### Buy/sell: 15%

Clean Oceans	1
Blue Carbon	1
Treasury (BNB)	3
Treasury (DAI)	4
Burn	3
Reserve (\$BEACH)	3

<sup>\*15%</sup> will gradually reduce to 0% buy and 5% sell

#### **Using \$BEACH within the Beach Collective**

Pay	1.5%
Shop	3%
CSR	1%
Carbon	5%

Split across Clean Oceans, Blue Carbon & Treasury

## **Brand Partners**





& many more!

## **Community Partners**

















beachtoken.io/#ourimpact













# Email <u>rob@beachtoken.io</u> for enquiries Thank you

